FEBRUARY 09, 2017 Welcome **Jacek Lewinson**

AGENDA

- De Gruyter The Basics
- Subject Areas
- Databases
- eBooks
- Publisher Partners
- Journals
- Special offer

THE B

- History going back over 260 years
- One of the longest established publishers in Germany
- 85,000 Books (Print and E)
- 1500 new book titles in 2017
- About 900 journals, 400 of which are subscription based
- 50+ online databases
- Overall around **70%** English language content



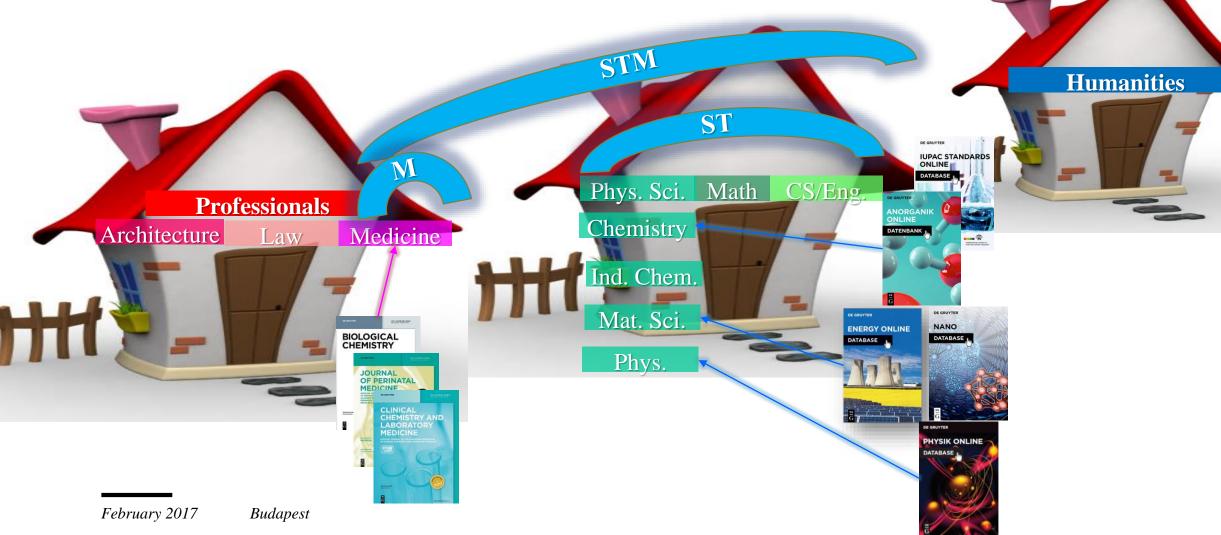


SUBJECT-AREAS OF PUBLICATION

- Linguistics / Literary Studies
- Religion / Theology / Philosophy
- History
- Classical and Ancient Near Eastern Studies
- Library and Information Science / Book Studies
- Mathematics / Physics
- Law
- Architecture and Design / Art

- Chemistry / Industrial Chemistry
- Life Sciences
- Engineering
- Geosciences
- Material Sciences
- Medicine
- Nanotechnology







Birkhäuser Building Types

- Online resource for the study and practice of architectural design
- Based on the publisher's high international standing in professional architecture books
- Exclusive access to the contents of the Birkhäuser program on building types
- Large international collection of contemporary buildings, from housing and offices schools and other building types
- Indispensable tool in architecture for practitioners, researchers and students
- One time purchase of base content EUR 4,000 + annual update fee EUR 500
- Annual subscription price 1,000 EUR rent to own 6 years



WHAT DOES IT INCLUDE?

- More than **850 international case studies**
- 120+ thematic articles on specific aspects of building design
- **1,800 photos** and approx. **3,500 plans**
- First update in 2017 to comprise sports buildings, hospitals and more housing types



NANO

- a comprehensive coverage of the subject area nano science and technology
- easy access to research results from physics, chemistry and materials science as well as engineering and medicine
- 1,000+ entries (15,000 print pages) and annual updates of 250 entries (5,000 print pages)
- The one-stop-shop for research results and applications in nano science and technology.
- One time purchase of base content EUR 7,000 + annual update fee EUR 1,000
- Annual subscription price 1,750 EUR rent to own 6 years

THE ONE-STOP-SHOP FOR NANO

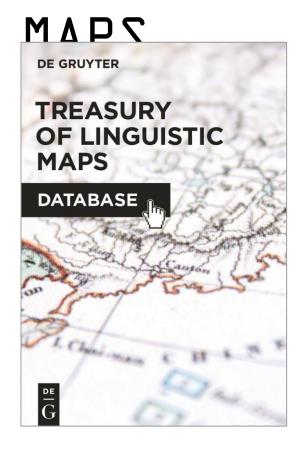


IUPAC STANDARDS ONLINE

- IUPAC's standards and recommendations easily discoverable
- only product that provides for the quick and easy search and retrieval of IUPAC's standards and recommendations which until now have remained unsorted within the huge *Pure and Applied Chemistry* archive.
- One time purchase of base content EUR 4,000 + annual update fee EUR 400
- Annual subscription price 1,000 EUR rent to own 10 years



THE ONE-STOP-SHOP FOR LINGUISTIC



- ► Compilation of **high-resolution linguistic maps**
- ► Searchable **in one place** and in a new, improved format
- ➤ Selected from various atlases and other publications that have been published over the years by De Gruyter Mouton and other De Gruyter imprints
- ► Many of these maps **have not been digitally available** before, and some are difficult to find even in printed form.

Bibliotheca Teubneriana Latina (BTL) Online

- Encyclopaedic database
- World's most extensive series of critical editions on latin literature
- Valuable tool for classical scholars and ancient historians

Thesaurus Linguae Latinae (TLL) Online

- Largest and most detailed latin dictionary in the world
- Covering the classical period up to around 600 A.D.
- Ideal tool for both research and teaching



Images of the Biblical World Online

- A collection of unpublished photographs
- 24,825 photographies from Bible-related places in the Mediterranean world (Holy Land, Turkey, Italy, Egypt, Syria etc.), taken 1952 to 2004.
- Pictures of excavations, buildings, landscapes and realia (plants, animals, scenes from daily life, coins, details from objects of sacred art)
- Excellent visual aid for presentations, lectures and classroom teaching
- Of interest not only to theologians but also to archaeologists, classicists and art historians.



Encyclopedia of the Bible and Its Reception Online

- Describes biblical influences on literature, visual arts, music, and film
- Spans biblical reception in Judaism, Christianity, Islam, and other religions
- Excellent resource for religious studies

Theologische Realenzyklopädie Online / Theological Encyclopedia

- A modern specialist encyclopaedia
- containing more than 2,500 articles (on over 28,000 pages of text)
- indispensable tool for research, study and teaching, principally in theology, but also in its neighbouring disciplines such as history, philosophy, Jewish studies and religious studies.

DE GRUYTER EBOOKS

- Unlimited simultaneous user and perpetual access (purchase option only)
- No minimum order / P&C, PDA and Package discounts are available
- Very liberal DRM (download/print/save)
- PDF and ePUB from mid 2014 titles onwards
- All eBooks are full-text searchable, indexed, and provided with DOIs and MARC records
- Long-term archiving is supplied by Portico
- Publishing Partners include Harvard University Press, Princeton University Press, University of Pennsylvania Press, Columbia University Press, University of Toronto Press, DETAIL, transcript
- Digitization of all available non-digitized books published by De Gruyter is in process 40,000 books

EBOOK PACKAGES

eBook Packages	Frontlist	Backlist
Art, Architecture and Design	80	1000+
Classical and Ancient Near Eastern Studies	90	2000+
Economics	60	1500+
Engineering, Computer Sciences	44	400+
History	280	3000+
Law	170	1600+
Library and Information Science	45	500+
Linguistics	170	3500+
Literary, Cultural and Area Studies	251	3000+
Mathematics	50	700+
Medicine and Life Sciences	47	300+
Philosophy	100	2000+
Physics, Chemistry, Industrial Chemistry,		
Material Sciences, Geosciences	58	350+
Social Sciences	256	2000+
Religious Studies	107	2000+



DE GRUYTER EBOOK OFFER

PICK & CHOOSE		NEW PACKAGES 2017	
FRONTLIST 2017/2016	BACKLIST		
≥ 20 titles or	≥ 20 titles or	Subject Packages	
≥ € 3.000 net value	≥ € 3,000 net value	15% DISCOUNT	
5 % DISCOUNT	5% 10% DISCOUNT		
≥ 51 titles or	≥ 51 titles or	Complete Package	
≥ € 10.000 net value	≥ € 10,000 net value	20% DISCOUNT	
10 % DISCOUNT	10 % 15% DISCOUNT		
≥ € 15.000 net value	≥ € 20,000 net value	Backlist Packages	
15 % DISCOUNT	15 % 30% DISCOUNT	up to 30% DISCOUNT	



UNIVERSITY PRESS PARTNERS

- 6 prestigious American university publishers
- Great choice: Nearly 20,000 more eBooks are now available
- Covering frontlist, backlist and previously hard-to-find archive titles
- Pick & Choose packages: Compile individual packages including eBooks of our partners, titles from De Gruyter and our imprints













UNIVERSITY

of HAWAI'I PRESS



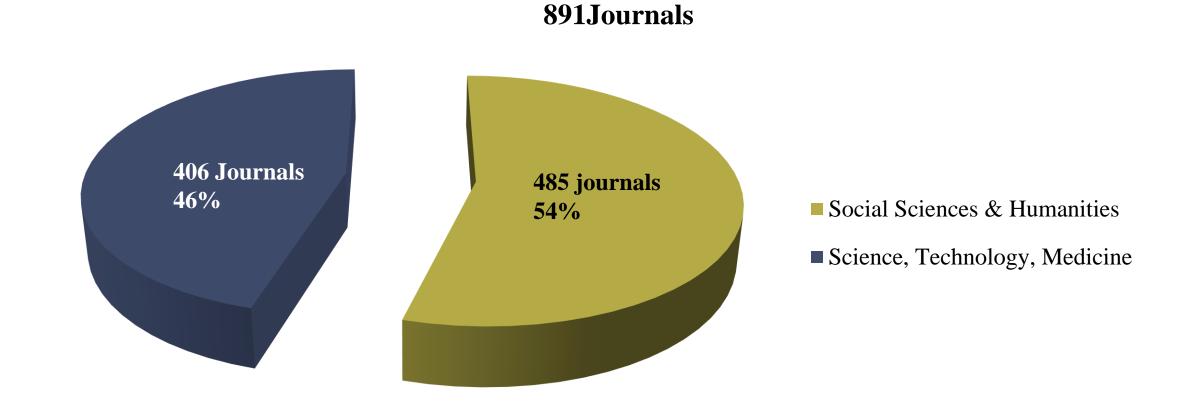


UNIVERSITY PRESS PARTNERS

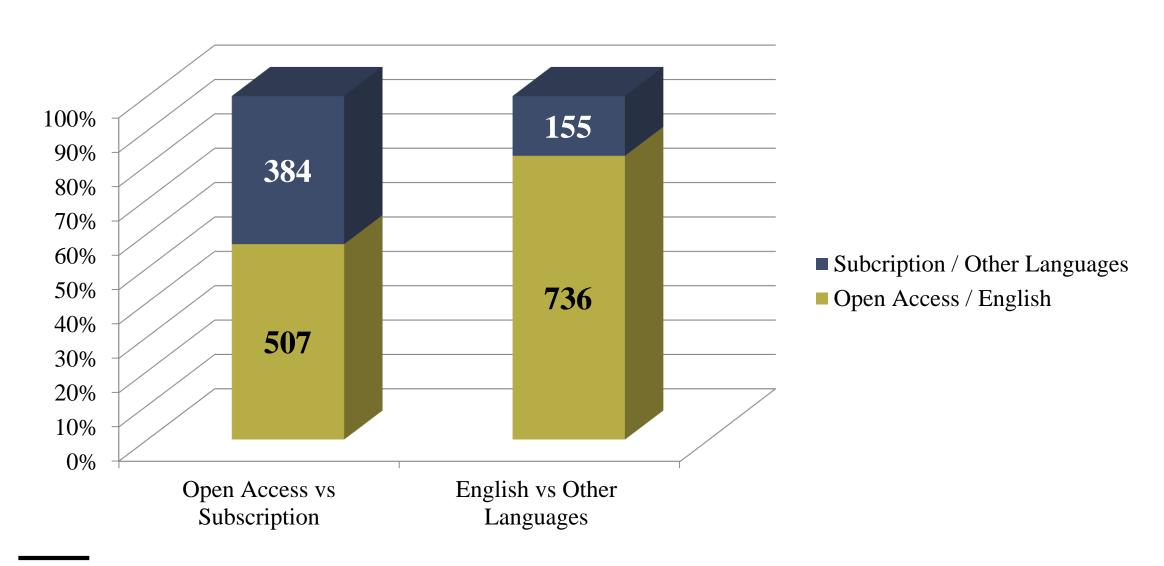
		DACKLICT	1	
2016	2014-2015	BACKLIST (2000-2013)	ARCHIVE	HIGHLIGHT SUBJECT AREAS
220 titles	260 titles	900 titles	Approx. 3,000 digitized out-of-print title (1898-1999	Social Sciences, Philosophy, Asian Studies
77 titles	122 titles	500+ titles	Available as of 2017	Political Sciences, History, Social Sciences
38 titles	186 titles	625 titles	Approx. 2,800 digitized out-of-print titles (1896-1999)	History, Social Sciences, Life Sciences
32 titles	115 titles	1578 titles	Princeton Legacy Library (1905-1999): Approx. 2,400 titles	Philosophy, Political Sciences, Mathematics
90 titles	213 titles	815 titles	Approx. 1,400 digitized out-of-print titles (1898-1999)	History, Social Sciences, Classical Studies
20 titles	70 titles	1100 titles	Approx. 800 titles (1962-1999)	Literary Studies, Social Sciences, History
?	?	?	?	Social Sciences, Humanities, Science
?	?	800	1000 out-of-print titles	Asian and Pacific Studies, religion, anthropology, literature, art and architecture
477 titles	966 titles	5,518 titles	11,400 titles	
	220 titles 77 titles 38 titles 32 titles 90 titles 20 titles ?	220 titles 77 titles 122 titles 38 titles 186 titles 32 titles 115 titles 90 titles 213 titles ? ? ?	220 titles 260 titles 900 titles 77 titles 122 titles 500+ titles 38 titles 186 titles 625 titles 32 titles 115 titles 1578 titles 90 titles 213 titles 815 titles 20 titles 70 titles 1100 titles ? ? ? ? ? 800	Approx. 3,000 digitized out-of-print title (1898-1999) 77 titles 122 titles 500+ titles Available as of 2017 38 titles 186 titles 625 titles Approx. 2,800 digitized out-of-print titles (1896-1999) 32 titles 115 titles 1578 titles Princeton Legacy Library (1905-1999): Approx. 2,400 titles 90 titles 213 titles 815 titles Approx. 1,400 digitized out-of-print titles (1898-1999) 20 titles 70 titles 1100 titles Approx. 800 titles (1962-1999) ?



DE-G JOURNALS



DE GRUYTER JOURNALS





DE GRUYTER JOURNALS

- 158 journals received an Impact Factor for 2015, with 86 improving over their previous-year rating
- Inclusion in 460 different <u>Indexing Services</u> including: Web of Science, Scopus, Compendex, JGate and ProQuest

BENEFITS

- All journals available as Pick & Choose or in fixed packages
- Free access to all volumes since 1995 for online subscribers
- More than 20 new subscription journals
- Constant access to each journal secured by <u>Portico</u>
- Archives: Publications dating back to 1826, covering almost 2 centuries worth of academic research



E-JOURNAL PACKAGES

2017 Subject Packages	Total Number of Titles	Titles with English Content
Biology, Chemistry, Geosciences	38	38
Classical Studies, History	40	24
Law	42	27
Library and Information Science, Library Reference	10	4
Linguistics, Literature	86	69
Mathematics, Physics, Engineering	49	48
Medicine	25	24
Philosophy, Religious Studies	41	34
Politics, Economics, Sociology	53	44



E-JOURNALS-PARTNER SOCIETIES

- IUPAC International Union of Pure and Applied Chemistry
- Mineralogical Society of America
- German Mathematicians' Association

- International Union of Pure and Applied Chemistry
- IFCC The International Federation of Clinical Chemistry and Laboratory Medicine
- Gesellschaft fur Biochemie und Molekularbiologie
- European Foundation for Clinical Nanomedicine
- World Association of Perinatal Medicine
- Deutsche Gesellschaft fur Biomedizinische Tecknik im VDE



∠E GRUYTER

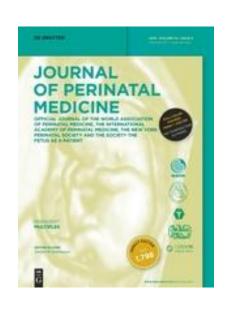


CLINICAL CHEMISTRY AND LABORATORY MEDICINE



Rank
5 / 30 in Medical
Laboratory Technology

STM JOURNALS

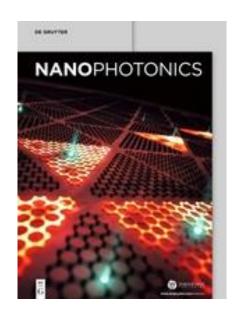




Rank 46 / 120 in Pediatrics



From 1,273 to 2,044



5-year IMPACT FACTOR: 5.372

One of the top 20 journals in Applied Physics, Optics, Nanoscience & Nanotechnology





STM JOURNALS





5-year IMPACT FACTOR: 1.690

Rank
3 /21 in Materials Science,
Paper & Wood
14 / 66 in Forestry

Rank 18 / 312 in Mathematics



IMPACT FACTOR increased in 2015: 2.246

Rank 10 / 312 in Mathematics, 9 /254 in Applied Mathematics



From 4,760 to 6,120

Rank 10 / 28 in Mineralogy 4 / 79 in Geochemistry & Geophysics



DE GRUYTER JOURNALS



Since 1878

IF: 3,268



Since 1877

IF: from 1,310 to 2,560

Rank 8 / 26 in Cristallography



IMPACT FACTOR increased in 2015: 1.650

RADIOCHIMICA ACTA
WITEMATORIAL, SOURREL FOR CHARGES.
WITEMATORIAL, SOURREL FOR CHARGES.
MINISTRE OF MICELES BESINGS AND TREMBROLINGS

WITEMATORIAL SOURREL FOR CHARGES.

MINISTRE OF MICELES BESINGS AND TREMBROLINGS

WITEMATORIAL SOURCE AND TREMBROLINGS

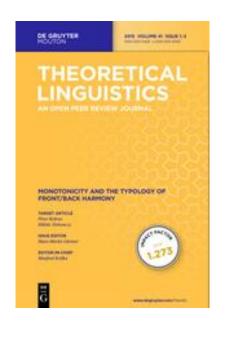
WITEMAT

5-year IMPACT FACTOR: 1.229

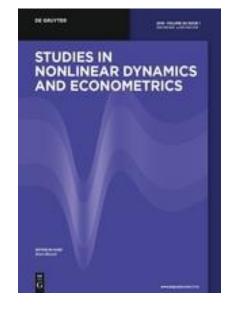
Rank 15 / 32 in Nuclear Science & Technology

DE GRUYTER JOURNALS











Since 1846

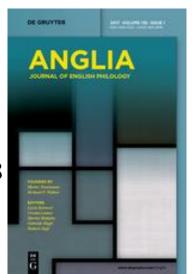
5-year IMPACT FACTOR: 1.527

Rank
29 /179 in
Linguistics

5-year IMPACT FACTOR: 1.302

Rank 44 / 179 in Linguistics

Since 1878







DE GRUYTER EJOURNAL PROPOSAL

Package Pricing (new customers)

Complete package (386 titles)- 6.500 EURO

STM package (122 titles)–4.500 EURO

SSH package(292 titles) – 4.500 EURO



Package Price (existing customer with an annual subscription spend greater than EUR 6,500, or EUR 4,500

Complete package - value of current subscription + 20%

STM package value of current subscription + 20%

SSH package value of current subscription + 20%





THANK YOU!

JACEK LEWINZON

jacek@jaceklewinson.com